



FOR IMMEDIATE RELEASE

## PA Consulting Group Partners with FEA's @ENERGY® Software

November 12, 2002 — Berkeley, Calif.

Financial Engineering Associates, Inc. (FEA), the leading developer of derivative pricing and risk management technologies for the energy and power industries, today announced a partnership with PA Consulting Group (PA), a leading management, systems and technology consulting firm for electricity, water, natural gas and petroleum companies worldwide. This partnership provides key PA customers with risk management analytics provided by FEA's @ENERGY® product which is a set of Microsoft® Excel add-in functions that values derivative instruments used in the power, natural gas, oil, coal, metal, and soft commodity industries.

"FEA has strong relationships with consulting firms that serve the energy industry," said Mark Garman, CEO and president at FEA. "FEA offers the broadest instrument coverage available with analytics that are well-established, industry-standard tools for valuation, hedging and market risk management, forming a perfect complement to PA Consulting Group's practice."

"FEA's pricing suite is paramount to enabling end-to-end solutions for energy clients providing comprehensive analytical tools for valuation," said Jeff Hunter, a member of PA's management group. "For example, we will be able to improve the transparency, consistency and acceptance of our valuation advisory services with @ENERGY."

PA Consulting Group's energy practices lead many projects that can leverage @Energy, including risk management systems implementation, market risk assessment, and modeling asset-backed derivatives, modeling forward and spot prices, assessing hedge effectiveness of portfolios, and portfolio optimization. The application of FEA's @ENERGY suite has been applied to deal valuation, litigation support of energy contract defaults, debt financing support and the forecasting of options-based cashflows.

Combining FEA's analytic tool suite of tools and PA's services to the energy sector will assist energy clients to meet today's complex analytical tasks of risk measurement and portfolio valuation. FEA's @ENERGY will aid PA in efficiently analyzing exchange-traded, over-the-counter contracts, physical look-alikes and other asset based risk factor exposures.

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### **About FEA**

Focusing on the energy, financial, and commodities markets since 1989, Financial Engineering Associates, Inc., is renowned for the development of option valuation models and market risk assessment software. Powered by constant innovation, aggressive release schedules, and superb technical support, FEA is routinely first-to-market with pricing models and authoritative risk management tools for the latest, most-complex financial instruments. FEA's more than 700 institutional clients include energy firms, money center banks, Fortune 500 companies, trading enterprises, and leading financial firms worldwide. FEA remains at the forefront of financial engineering through an on-going commitment to meeting the needs of its clients worldwide. For more information, please visit <http://www.fea.com>

### **About PA Consulting Group**

Established almost 60 years ago, and operating world-wide from over 40 offices in more than 20 countries, PA draws on the knowledge and experience of around 4,000 people, whose skills span the initial generation of ideas and insights all the way through to detailed implementation. PA builds strategies for the creation and capture of shareholder and customer value, and helps clients accelerate business growth through innovation and the application of technology. PA works with clients to improve performance, mobilize human resources and deliver change effectively, including managing major projects, and designing and implementing enterprise-wide systems and full e-business solutions. For more information, please visit <http://www.paconsulting.com/energy>

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